# About Markem-Imaje

Markem-Imaje is a wholly owned subsidiary of the US based Dover Corporation and a trusted world manufacturer of product identification and traceability solutions. We offer a range of market-leading inkjet, thermal transfer, laser and print and apply systems along with the software and consumable solutions to go with them so you can streamline all your printing needs from one supplier. We provide a global reach to over 40,000 customers worldwide.

With decades of technical experience in hardware and software implementation and the most extensive global network coverage in the industry we can meet your needs, however big or small. Plus, with our extensive and ongoing research, development and testing activities you can be assured of using a world-class solution that is at the forefront of technology.



We reserve the right to amend the design and/or specifications of our products without notice

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Redefine the possible<sup>®</sup>





# Right consumable. Right outcome. Ensure business continuity, control costs

and maximize sustainability with Essentials®

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Your Deliveries, Our Solutions

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### You speak, we listen

"I need my plant to run with high productivity rates and costs totally under control. No exceptions!" Plant Manager





"Having a trustworthy raw material supplier that satisfies all regulatory and safety compliance requirements is vital." Quality Manager

"Consumables need to work perfectly with each printer so our lines can run efficiently and my guys can focus on something else."







"I want consumables that are safe and easy to use." Line Operator

"I expect to work with a reliable, quality supplier that offers me the best deal and service for my money." Financial Manager



## Giving you cost-effective, quality printing. Always



For decades, Markem-Imaje has developed over 500 consumable solutions to answer your evolving needs and expectations.

We have a proven track record of anticipating and responding to the most demanding regulatory and safety requirements while minimizing environmental impact.

Our highly skilled PhD chemists deliver consumables you can trust to provide an undisputed level of performance.

Our supplies are perfectly calibrated to ensure our hightech printers give you perfect print quality, so you scrap fewer products due to poor coding.



#### **Business continuity**

Seamless plant management and uptime via better performing supplies, worldwide.

#### Cost Control

Predictable and optimized TCO through a consultative approach adapted to your business and financial models.

Genuine Markem-Imaje consumables also protect uptime by minimizing maintenance and changeovers compared with third-party supplies.

Our **Essentials** programs will not only secure your printer investment, your product and your brand, but also enhance overall productivity and optimize your total cost of ownership (TCO).

Our programs are the best choice to ensure you stay at the forefront of coding innovations and ensure your brands stay ahead of the pack.



#### **Continuous innovation**

Exploring new opportunities in line with your evolving needs.



#### Sustainability

Compliant supplies formulated with operator safety and environmental impact in mind.

# Committed to your essentials today and tomorrow



Production is hard enough without worrying about your printing and coding consumables.

You need them to be compliant, economical and safe while minimizing maintenance and preventing scrapped product due to unreadable codes.

#### **Business continuity**

Uninterrupted supply. Have supplies delivered according to your production schedule\*. No more waiting.

Maximized uptime. Minimize changeovers and unplanned maintenance caused by using third-party consumables not calibrated for our machines.

A trusted partnership. Benefit from consistent high quality and resolve problems quickly through our strong technical expertise and global support.

#### **Cost control**

**Optimized TCO**. Enjoy peak results and lower running costs. Markem-Imaje supplies produce better prints, cut scrap, use less resources and help printers last longer.

Reduced inventory. Use on-time delivery\* to improve your logistics while eliminating your risk of costly raw material scrapping due to expired stock.

Increased predictability. Optimize consumption with input from our team who know your business.



You also expect codes not to rub off.

We can ease your burden by helping your plant run more smoothly and cost-efficiently while staying on top of the latest innovations in performance and sustainability in coding consumables.

#### **Continuous innovation**

Perfect match. Make the most of your printer with many options to meet your application, quality and compliance requirements.

In line with evolving needs. Ensure performance stays high as your demands change. We will make certain you are using the most effective consumable.

Extensive opportunities. Access the market's most advanced options through our proactive innovation.

### **Sustainability**



**Improved Safety**. Enhance working conditions by using safer and more environmentally-friendly supplies. Keep on top of restriction news and usage guidance with updates from us.

Waste optimization. Manage waste more efficiently thanks to our end of life solutions and advice.



Trust Markem-Imaje to secure the continuity of your business and optimize your TCO, thanks to the our Essentials programs.

These programs guarantee the right supplies are delivered to your door. And, when we say the 'right supplies', we mean quality consumables that meet your application needs, satisfy all industry and governmental compliance requirements and keep your operators and end customers safe.

# Essentials programs tailored to your needs

### **Essentials Premium**

- Ensure business continuity and minimize inventory by having supplies delivered on time and to your door according to your own production schedule
- Reduce transportation and related costs

### **Essentials Plus**

- Monitor your costs to optimize spending during the period
- Define quantities and plan your annual cost budget

### **Essentials**

**Business** continuity

- List the right consumables for your applications to maximize printer performance and improve your TCO
- Lock down your discounts over a period of time

Cost Control



We recognize, however, that each of our customers have different needs so we have made our solution scalable.

Whatever your requirements, we will be there to help you every step of the way.

Our programs are designed to reward customer loyalty and commitment with a range of benefits. Join today to discover more!

Proven, innovative and compliant consumables which support business continuity and cost optimization throughout your entire production process



Primary coding			Secondary coding					
Small character continuous inkjet	Thermal transfer overprinting	Thermal inkjet	Thermal inkjet	Large character high resolution piezo	Large character valvejet	Print and apply		
9028, 9410, 9450, 9450c 9450 E, 9450Ec, 9450 S, 9450Sc	8018, SmartDate X30, SmartDate X40, SmartDate X60, SmartDate X60-128	1050, 1200	1050, 1200	5400, 5800	4500	2200, CimJet		
Porous surfaces, non porous coated paper, flexible PVC, Other flexible plastics, rigid plastics, metals, glass, food stuff and medicine and rubber	Coated paper, metalized foil, flexible plastics	Flexible packaging, coated paper and porous surfaces	Flexible packaging, coated paper and porous surfaces	Corrugated cardboard and rigid plastics	Porous surfaces and non porous coated paper	Coated paper surfaces		
		SELLOY MET WIT. 2, 61 DZ. (009) MET WIT. 2, 61 DZ. (009) Meter Wit. 2, 61 D	French Road Code 1980 Work Bann Mir Assessme B - Standard B - Standard					TITE TOTAL
	BE ZOTB TO EAR		Arried Driving Water					

### Tertiary coding



Print and apply

2200 Pallet, CimPak

Coated paper surfaces

