

CASE STUDY

Kitchen manufacturer

EDDA 1500S BN Orbital Wrapper

Sfera Mobile Pallet Wrapper

CUSTOMER PROFILE

The customer is a prominent kitchen manufacturer based in Toronto, aiming to significantly enhance their productivity by implementing an automated packaging system for their high-quality cabinets.



CUSTOMER NEEDS

- Seeking increased efficiencies, the customer expressed concerns about the time-consuming process of manually wrapping each cabinet with bubble and hand wrap.
- Additionally, they faced the challenge of creating additional warehouse space to accommodate a new line of products.
- Moreover, they sought a solution for efficiently wrapping oversized cabinets that were scattered throughout their plant.

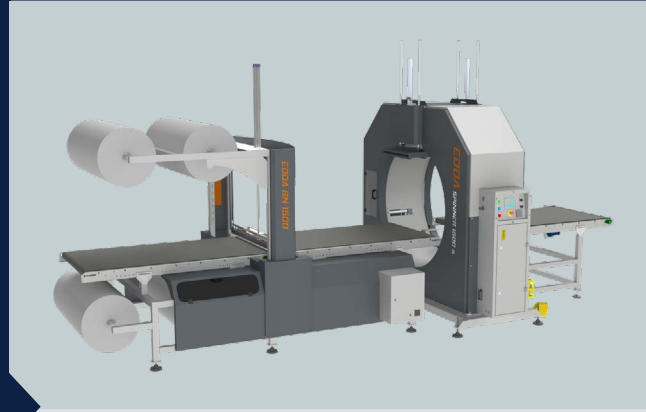


THE CHALLENGE

- The customer's primary requirement was to find a **wrapper that could effectively handle and accommodate their wide range of cabinet sizes.**
- Additionally they had a difficult time finding a racking company that had stock readily available, as **their need for additional warehouse space was pressing.**
- They were also exploring the most **efficient method to wrap oversized cabinets without the necessity of transporting these large and heavy items** to a fixed location for pallet wrapping.

THE SOLUTION

- After careful consideration of the cabinet sizes that needed to be wrapped, **we proposed the implementation of the EDDA semi-automatic 1500S BN orbital stretch wrapper.** This solution involved applying bubble wrap followed by machine wrap to each cabinet, **resulting in enhanced efficiency and providing superior protection.** The implementation of this solution ensured that the cabinets were appropriately packaged and ready for shipping, meeting the customer's requirements.
- We collaborated closely with our trusted racking vendor who had an abundant stock available. **Thanks to our strong partnership, we were able to promptly procure the required racking and fulfill the customer's urgent need** within a matter of days.
- To validate the suitability of the Sfera Mobile Wrapper, we processed a trial order for the customer. **The outcome was highly satisfactory, and the customer decided to retain the wrapper as it effectively addressed their wrapping needs.**



THE BENEFITS

- By implementing the Edda Orbital Wrap system, the customer experienced significant improvements in terms of speed, consistency, and overall **product protection.** The previous manual packing method required multiple individuals and consumed a considerable amount of time to wrap each cabinet. However, **with the Edda Orbital Wrapper, only one worker is needed to load the cabinets onto the conveyor and unload them onto the skid after wrapping.**
- The selection of the **Sfera Mobile Pallet Wrapper** proved to be ideal for the customer's needs. **Its mobility allowed them to bring the pallet wrapper directly to the location of the large cabinets, eliminating the need to transport the cabinets themselves.** Moreover, when not in use, the Sfera Mobile Pallet Stretch Wrapper could be conveniently stored away, **optimizing space utilization in the facility.**



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